

INTERNATIONAL TRADE ACRONYMS

ACE	Automated Commercial Environment	FTR	Foreign Trade Regulations
ACH	Automated Clearinghouse	FTZ	Foreign Trade Zone
ACS	Automated Commercial System	GATT	General Agreement on Tariffs & Trade
ADD	Anti-Dumping Duty	GRI	General Rate Increase
AECA	Arms Export Control Act	GSP	Generalized System of Preferences
AES	Automated Export System	HMF	Harbor Maintenance Fee
AMS	Automated Manifest System	HTSUS	Harmonized Tariff Schedule of the U.S.
APHIS	Animal & Plant Health Inspection Service	IATA	International Air Transport Association
ATF	Bureau of Alcohol, Tobacco, Firearms & Explosives	IPR	Intellectual Property Rights
AV	Ad Valorem	ITAR	International Traffic in Arms Regulations
BAF	Bunker fuel Adjustment Factor	L/C	Letter of Credit
BIS	Bureau of Industry & Security	LO/CLO	Low Observable/Counter Low Observable
BL	Bill of Lading (also see BOL)	LO	Licensing Officer
BOL	Bill of Lading (also see BL)	LOA	Letter of Offer and Acceptance
C-TPAT	Customs-Trade Partnership Against Terrorism	LOI	Letter of Intent; Letter of Instruction
CAF	Currency Adjustment Factor	MCTL	Militarily Critical Technologies List
CBP	Customs & Border Protection	MDA	Missile Defense Agency
CC	Commodity Classification	MDE	Major Defense Equipment
CCL	Commerce Control List	MILSPEC ..	Military Specification
CFR	Code of Federal Regulations	MPF	Merchandise Processing Fee
CI	Controlled Item	MTCR	Missile Technology Control Regime
CJ	Commodity Jurisdiction	MTEC	Missile Technology Export Control Group
CO	Certificate of Origin	NAFTA	North America Free Trade Agreement
COGSA	Carriage of Goods by Sea Act	NATO	North Atlantic Treaty Organization
CSPC	Consumer Product Safety Commission	NRC	Nuclear Regulatory Commission
CVD	Countervailing Duty	NSA	National Security Agency
D-Trade	DDTC Electronic License Submission	NTR	Normal Trade Relations
DDTC	Directorate of Defense Trade Controls	NVOCC	Non-Vessel Operating Common Carrier
DE&C	Defense Exports & Cooperation	OFAC	Office of Foreign Assets Control
DOC	Department of Commerce	PAPS	Pre-Arrival Processing System (US)
DOD	Department of Defense	PARS	Pre-Arrival Review System (Canada)
DOJ	Department of Justice	PM/DDTC	Bur. of Political-Military Affairs/Dir. of Defense Trade Controls
DOS	Department of State	POA	Power of Attorney
DOT	Department of Treasury	PSS	Peak Season Surcharge
DPS	Denied Party Screening	PTI	Priority Trade Issue
DSS	Defense Security Service	RFI	Request for Information
DTCC	Defense Trade Controls Compliance	RFP	Request for Proposal
DTCL	Defense Trade Controls Licensing	RFQ	Request for Quote
DTCP	Defense Trade Controls Policy	RWA	Returned Without Action
DTSA	Defense Technology Security Administration	SCAC	Standard Carrier Alpha Code
DU	Dual Use	SCH B	Schedule B number
EAA	Export Administration Act	SED	Shippers Export Declaration
EAR	Export Administration Regulations	SLI	Shipper's Letter of Instruction
ECCN	Export Control Classification Number	SME	Significant Military Equipment
ECO	Export Control Officer	SNAP-R	Simplified Network Application Process Redesign
EEI	Electronic Export Information	TCP	Technology Control Plan
EIN	Employer Identification Number	TEU	Twenty Foot Equivalent Unit
ELISA	Export License Status Advisor (DOD)	THC	Terminal Handling Charge
EMCP	Export Management & Compliance Program	TIB	Temporary Importation under Bond
ENDP	Exception to National Disclosure Policy	TTB	Alcohol and Tobacco Tax and Trade Bureau
EO	Empowered Official	TTCP	Technology Transfer Control Plan
FCC	Federal Communications Commission	USML	United States Munitions List
FCPA	Foreign Corrupt Practices Act	USPPI	U.S. Principal Party of Interest
FET	Federal Excise Tax	VAT	Value Added Tax
FEU	Forty Foot Equivalent Unit	VSD	Voluntary Self-Disclosure
FMFP	Foreign Military Financing Program		
FMS	Foreign Military Sales		
FPPI	Foreign Principal Party of Interest		
FTA	Free Trade Agreement		

For definitions of many of these items, *The Dictionary of International Trade*, published by World Trade Press, is an invaluable reference tool. To order, see their website at store.worldtradepress.com/.