

INTERNATIONAL TRADE ACRONYMS

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|-----------------------|---|----------------------|---|
| ACE | Automated Commercial Environment | FTR | Foreign Trade Regulations |
| ACH | Automated Clearinghouse | FTZ | Foreign Trade Zone |
| ACS | Automated Commercial System | GATT | General Agreement on Tariffs & Trade |
| ADD | Anti-Dumping Duty | GRI | General Rate Increase |
| AECA | Arms Export Control Act | GSP | Generalized System of Preferences |
| AES | Automated Export System | HMF | Harbor Maintenance Fee |
| AMS | Automated Manifest System | HTSUS | Harmonized Tariff Schedule of the U.S. |
| APHIS | Animal & Plant Health Inspection Service | IATA | International Air Transport Association |
| ATF | Bureau of Alcohol, Tobacco, Firearms & Explosives | IPR | Intellectual Property Rights |
| AV | Ad Valorem | ITAR | International Traffic in Arms Regulations |
| BAF | Bunker fuel Adjustment Factor | L/C | Letter of Credit |
| BIS | Bureau of Industry & Security | LO/CLO | Low Observable/Counter Low Observable |
| BL | Bill of Lading (also see BOL) | LO | Licensing Officer |
| BOL | Bill of Lading (also see BL) | LOA | Letter of Offer and Acceptance |
| C-TPAT | Customs-Trade Partnership Against Terrorism | LOI | Letter of Intent; Letter of Instruction |
| CAF | Currency Adjustment Factor | MCTL | Militarily Critical Technologies List |
| CBP | Customs & Border Protection | MDA | Missile Defense Agency |
| CC | Commodity Classification | MDE | Major Defense Equipment |
| CCL | Commerce Control List | MILSPEC .. | Military Specification |
| CFR | Code of Federal Regulations | MPF | Merchandise Processing Fee |
| CI | Controlled Item | MTCR | Missile Technology Control Regime |
| CJ | Commodity Jurisdiction | MTEC | Missile Technology Export Control Group |
| CO | Certificate of Origin | NAFTA | North America Free Trade Agreement |
| COGSA | Carriage of Goods by Sea Act | NATO | North Atlantic Treaty Organization |
| CSPC | Consumer Product Safety Commission | NRC | Nuclear Regulatory Commission |
| CVD | Countervailing Duty | NSA | National Security Agency |
| D-Trade | DDTC Electronic License Submission | NTR | Normal Trade Relations |
| DDTC | Directorate of Defense Trade Controls | NVOCC | Non-Vessel Operating Common Carrier |
| DE&C | Defense Exports & Cooperation | OFAC | Office of Foreign Assets Control |
| DOC | Department of Commerce | PAPS | Pre-Arrival Processing System (US) |
| DOD | Department of Defense | PARS | Pre-Arrival Review System (Canada) |
| DOJ | Department of Justice | PM/DDTC | Bur. of Political-Military Affairs/Dir. of Defense Trade Controls |
| DOS | Department of State | POA | Power of Attorney |
| DOT | Department of Treasury | PSS | Peak Season Surcharge |
| DPS | Denied Party Screening | PTI | Priority Trade Issue |
| DSS | Defense Security Service | RFI | Request for Information |
| DTCC | Defense Trade Controls Compliance | RFP | Request for Proposal |
| DTCL | Defense Trade Controls Licensing | RFQ | Request for Quote |
| DTCP | Defense Trade Controls Policy | RWA | Returned Without Action |
| DTSA | Defense Technology Security Administration | SCAC | Standard Carrier Alpha Code |
| DU | Dual Use | SCH B | Schedule B number |
| EAA | Export Administration Act | SED | Shippers Export Declaration |
| EAR | Export Administration Regulations | SLI | Shipper's Letter of Instruction |
| ECCN | Export Control Classification Number | SME | Significant Military Equipment |
| ECO | Export Control Officer | SNAP-R | Simplified Network Application Process Redesign |
| EEI | Electronic Export Information | TCP | Technology Control Plan |
| EIN | Employer Identification Number | TEU | Twenty Foot Equivalent Unit |
| ELISA | Export License Status Advisor (DOD) | THC | Terminal Handling Charge |
| EMCP | Export Management & Compliance Program | TIB | Temporary Importation under Bond |
| ENDP | Exception to National Disclosure Policy | TTB | Alcohol and Tobacco Tax and Trade Bureau |
| EO | Empowered Official | TTCP | Technology Transfer Control Plan |
| FCC | Federal Communications Commission | USML | United States Munitions List |
| FCPA | Foreign Corrupt Practices Act | USPPI | U.S. Principal Party of Interest |
| FET | Federal Excise Tax | VAT | Value Added Tax |
| FEU | Forty Foot Equivalent Unit | VSD | Voluntary Self-Disclosure |
| FMFP | Foreign Military Financing Program | | |
| FMS | Foreign Military Sales | | |
| FPPI | Foreign Principal Party of Interest | | |
| FTA | Free Trade Agreement | | |

For definitions of many of these items, *The Dictionary of International Trade*, published by World Trade Press, is an invaluable reference tool. To order, see their website at store.worldtradeexpress.com/.