

INTERNATIONAL TRADE ACRONYMS

ACE Automated Commercial Environment	FTR Foreign Trade Regulations
ACH Automated Clearinghouse	FTZ Foreign Trade Zone
ACS Automated Commercial System	GATT General Agreement on Tariffs & Trade
ADD Anti-Dumping Duty	GRI General Rate Increase
AECA Arms Export Control Act	GSP Generalized System of Preferences
AES Automated Export System	HMF Harbor Maintenance Fee
AMS Automated Manifest System	HTSUS Harmonized Tariff Schedule of the U.S.
APHIS Animal & Plant Health Inspection Service	IATA International Air Transport Association
ATF Bureau of Alcohol, Tobacco, Firearms & Explosives	IPR Intellectual Property Rights
AV Ad Valorem	ITAR International Traffic in Arms Regulations
BAF Bunker fuel Adjustment Factor	L/C Letter of Credit
BIS Bureau of Industry & Security	LO/CLO Low Observable/Counter Low Observable
BL Bill of Lading (also see BOL)	LO Licensing Officer
BOL Bill of Lading (also see BL)	LOA Letter of Offer and Acceptance
C-TPAT Customs-Trade Partnership Against Terrorism	LOI Letter of Intent; Letter of Instruction
CAF Currency Adjustment Factor	MCTL Militarily Critical Technologies List
CBP Customs & Border Protection	MDA Missile Defense Agency
CC Commodity Classification	MDE Major Defense Equipment
CCL Commerce Control List	MILSPEC Military Specification
CFR Code of Federal Regulations	MPF Merchandise Processing Fee
CI Controlled Item	MTCR Missile Technology Control Regime
CJ Commodity Jurisdiction	MTEC Missile Technology Export Control Group
CO Certificate of Origin	NAFTA North America Free Trade Agreement
COGSA Carriage of Goods by Sea Act	NATO North Atlantic Treaty Organization
CSPC Consumer Product Safety Commission	NRC Nuclear Regulatory Commission
CVD Countervailing Duty	NSA National Security Agency
D-Trade DDTC Electronic License Submission	NTR Normal Trade Relations
DDTC Directorate of Defense Trade Controls	NVOCC Non-Vessel Operating Common Carrier
DE&C Defense Exports & Cooperation	OFAC Office of Foreign Assets Control
DOC Department of Commerce	PAPS Pre-Arrival Processing System (US)
DOD Department of Defense	PARS Pre-Arrival Review System (Canada)
DOJ Department of Justice	PM/DDTC Bur. of Political-Military Affairs/Dir. of Defense Trade Controls
DOS Department of State	POA Power of Attorney
DOT Department of Treasury	PSS Peak Season Surcharge
DPS Denied Party Screening	PTI Priority Trade Issue
DSS Defense Security Service	RFI Request for Information
DTCC Defense Trade Controls Compliance	RFP Request for Proposal
DTCL Defense Trade Controls Licensing	RFQ Request for Quote
DTCP Defense Trade Controls Policy	RWA Returned Without Action
DTSA Defense Technology Security Administration	SCAC Standard Carrier Alpha Code
DU Dual Use	SCH B Schedule B number
EAA Export Administration Act	SED Shippers Export Declaration
EAR Export Administration Regulations	SLI Shipper's Letter of Instruction
ECCN Export Control Classification Number	SME Significant Military Equipment
ECO Export Control Officer	SNAP-R Simplified Network Application Process Redesign
EEL Electronic Export Information	TCP Technology Control Plan
EIN Employer Identification Number	TEU Twenty Foot Equivalent Unit
ELISA Export License Status Advisor (DOD)	THC Terminal Handling Charge
EMCP Export Management & Compliance Program	TIB Temporary Importation under Bond
ENDP Exception to National Disclosure Policy	TTB Alcohol and Tobacco Tax and Trade Bureau
EO Empowered Official	TTCP Technology Transfer Control Plan
FCC Federal Communications Commission	USML United States Munitions List
FCPA Foreign Corrupt Practices Act	USPPI U.S. Principal Party of Interest
FET Federal Excise Tax	VAT Value Added Tax
FEU Forty Foot Equivalent Unit	VSD Voluntary Self-Disclosure
FMFP Foreign Military Financing Program	
FMS Foreign Military Sales	
FPPI Foreign Principal Party of Interest	
FTA Free Trade Agreement	

For definitions of many of these items, *The Dictionary of International Trade*, published by World Trade Press, is an invaluable reference tool. To order, see their website at store.worldtradepress.com/.